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## **TERMS OF SHIPMENT:**

The below chart shows who is responsible for charges associated with each Term.

	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DAT	DAP	DDP
	Ex-Works	Free Carriers Acceptance	Free Alongside Ship	Free On Board	Cost & Freight	Cost, Insurance & Freight	Carriage Paid To	Carriage & Insurance Paid To	Delivered At Named Terminal	Delivered At Named Place	Delivered Duty Paid
Pickup & Delivery	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Handling Fees	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Export Docs	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Container Loading	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Terminal Fees	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Freight	CNEE	CNEE	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR	SHPR
Import Docs	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR
Inland to Terminal	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR
Container Unloading	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR	SHPR	SHPR	SHPR	SHPR
Import Handling	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR	SHPR	SHPR
Door Delivery	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR TO ADVISE	SHPR	SHPR
Customs Clearance	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR TO ADVISE	SHPR TO ADVISE	SHPR
Duties & Taxes	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	CNEE	SHPR

## **MOST COMMONLY USED TERMS:**

**EXW** Consignee pays all charges from Shippers factory to their door.

FOB Shipper pays costs up to cargo being loaded onboard. Consignee pays all charges from there-on.

**CIF/CFR** Shipper pays costs to destination port (including freight). Consignee pays all costs from destination port to their door.

**DAP** Shipper pays for all costs from origin factory to Consignee's door - excluding Customs Clearance and Customs Duties and Taxes.

The Shipper can nominate themselves to pay clearance, but they must advise us of this. We recommend this Term to replace the old DDU Term.

DAT Shipper pays for all costs from origin factory to destination terminal (including unpacking/terminal costs etc).

The Shipper must advise us who is paying for Customs Clearance and who is paying for Cartage to door.